

Turning up the heat Supplier event



Wednesday 7th March 2012
Warwickshire County Cricket Club, Edgbaston, Birmingham

HEFT, the largest Trust
in the West Midlands

Suppliers will benefit from

- Hearing how to prepare themselves for a longer term relationship as a supplier of HEFT
- Hearing how HEFT sees the role of managed services
- Telling HEFT how they can work even closer with suppliers
- Having the opportunity to meet HEFT board members

HEFT's chairman, Lord Hunt and HEFT's Deputy Chief Executive, Adrian Stokes will explain the importance of our suppliers and the need for greater collaboration in addressing the challenges that HEFT faces, the key challenges include:

- Continuous improvement in Quality
- Increasing care delivered in the community
- Reducing demand for hospital care
- Reducing costs

and explain how HEFT plans to develop even closer ways of working with suppliers to find solutions to these challenges.

09:30 Registration

10:00 Introduction from Chair, Richard Harris – HEFT non executive director

10:10 **NHS Future Landscapes and Future Developments**

- An overall view of the NHS landscape
- HEFT's response to the changing landscape
- HEFT's response to Public Accounts Committee review

Lord Hunt, HEFT Chairman

10:40 **NHS Changes = HEFT Changes**

- Value of CIP target and what is being done to meet it
- Challenges facing our commissioners
- Need for collaboration

Adrian Stokes, HEFT Deputy Chief Executive

11:10 Tea and Coffee

11:40 **Improving the value chain across the whole patient pathway**

- Insight into how patient pathway changes will impact HEFT
- How HEFT is being asked to deliver better care across the whole patient pathway
- Examples of innovative solutions across the patient pathways

Peter Spilsbury, NHS Midlands and East, Director of Strategy and Regulation

12:10 **Collaboration (between HEFT and its suppliers) + Legal framework + tendering**

- HEFT approach to value creation
- Managed services as an umbrella for innovative solutions
- The legal process
- Completing a tender - 'getting it right first time'

Dave Coley, HEFT Procurement Director, Lee Clarke, Legal representative.

13:00 Lunch and Networking

14:00 Break out sessions: 2 x 30 minute sessions. All sessions will provide an insight into how patients can expect to receive care in the future and how suppliers' flexibility and collaboration is vital for these service developments.

Delegates will be allocated to 2 of the 3 breakout sessions according to their preferred options, where possible

Breakout session 1 - Patient Safety and Diagnostics

Mark Doorbar, CEO, Safe Patient System Ltd

Breakout session 2 - General Medicine and Cardiology

Mike Pitt, HEFT Clinical Director for Cardiology

Breakout session 3 - General Medicine and Renal Services

Vijay Suresh, HEFT Clinical Director for Renal Services

15:00 **Challenges Facing Suppliers**

- Working together
- What do suppliers want from collaboration

Jeremy M Schubert, Abbott Diagnostics, General Manager of UK and Northern Europe

15:30 Conclusion and close of day

to register by phone, please call 01926 863564, or by fax on 01926 320220, or online at www.conventus.net

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please call...

01926 863564

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Please complete

and faxback to:

01926 320220

by post:

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Gooseberry Hall, Hollis Lane,

Kenilworth, CV8 2JY

Booking form

PLEASE COMPLETE FORM IN BLOCK CAPITALS

**FREE
EVENT**

Delegates
will be
invoiced
for £50.00
+ VAT for
no shows.

Places
limited
to two per
company.

Additional
places at
£50 plus
VAT

First Delegate

Breakout session: (Please tick two preferred options) 1 2 3

Title First name Surname

Position

Special dietary requirements

Email:

Second Delegate

Breakout session: (Please tick two preferred options) 1 2 3

Title First name Surname

Position

Special dietary requirements

Email:

Third Delegate and additional Delegate at £50 plus VAT

Breakout session: (Please tick two preferred options) 1 2 3

Title First name Surname

Position

Special dietary requirements

Email:

Organisation

Address

Postcode

Telephone: Fax:

E-mail:

Special dietary requirements

Number of delegates @ £ =

+VAT @ 20% =

TOTAL =

Please delete as appropriate

*I enclose a cheque for £

*Please invoice the organisation

Invoice name and address if different from above:

Signed:

Contact name:

Purchase order no:

All payments must be received before the conference date. A VAT invoice will be issued on receipt of booking. Cheques made payable to Conventus. Ltd. or by BACS to Bank of Scotland sort code 12 24 82 account number 02053613 Account name Conventus Limited. Please send BACS remittance as confirmation of payment. If payment is not received by the conference date we reserve the right to make an additional administration charge of £50.00 per delegate.

Gooseberry Hall, Hollis Lane, Kenilworth, CV8 2JY
Tel: 01926 863564 Fax: 01926 320220

Online booking:
www.conventus.net

Booking conditions

Reservation is a contract. It is regretted that refunds cannot be made. Substitutions are welcome at any time and must be notified to Conventus in writing.

Note: The programme was correct at time of going to print. Conventus cannot accept responsibility for later changes due to unforeseen circumstances

